# Tip of the Week: Plan Your Price Increase in Kilo GMS

2026-11-24 - Sandy Tannheimer - Tip of the Week

It's price increase season, and updating your rates in Kilo GMS takes only a few clicks. The part worth planning is the timing, and Sandy from our Support team walks through it in this week's tip.

A few things to keep in mind before you change your rates:

- **New prices apply at the next renewal.** Once you save a billing plan, every package that renews or starts after that point picks up the new price. If you want your increase to begin in January, wait to edit your billing plans until the packages that should stay at the old rate have already started.
- **Invoices on active packages keep the old price.** Editing a billing plan doesn't change invoices that already exist on an active package. On an 8-week package billed every two weeks, all four invoices on the active package stay at the old rate, while the four invoices on its upcoming renewal update to the new price. The exception is an upcoming package where a charge has already been attempted on one of its invoices, which keeps its original price.
- **Long-term packages need a manual update.** If an athlete is six months into a 12-month package paid in installments, their remaining invoices stay at the old rate until the package renews. To apply the

new price sooner, edit those upcoming invoices manually.

- **Update every billing plan on the package.** A package with a paid-in-full plan and an installment plan needs both edited, or athletes on the same membership will end up paying different amounts.

For step-by-step instructions and more detail on timing, see Edit a Billing Plan.

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