Tip of the Week #112: See the Contacts Behind Each Lead Source in GLM

2026-10-27 - Tom Regier - Tip of the Week

You can now click into your **Lead Source Report** in Gym Lead Machine to see exactly which contacts are behind each lead source. Instead of just seeing how many leads came from a source, you can open it and see the people who make up that number.

What this means for you:

- Click any lead source in the report to see its contacts
- Check which leads are counted toward each source
- Follow up with the right people straight from your reporting

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